

Concerto for Higher Education

Disrupt the industry and drive your business forward with Concerto — powerfully simple business modelling and simulations.

Concerto provides Higher Education organisations with unparalleled business scenario modelling and simulation.



Model

Make the complex simple. Get a complete 360° view of your business to drive faster, more informed decisions.



Visualise

Dive, analyse and get dirty with your data. Use cause and effect modelling to explore scenarios and their possibilities.



Simulate

Experiment with Excel-friendly simulation and scenario modelling that enables parallel projections and rapid re-forecasting.



Optimise

Empower your team to drive profit, performance and growth and confidently make decisions for the future.



See the future. Act on it today.



Cause and Effect Modelling

Answer the big questions—what's now and what's next? Our unique cause and effect modelling allows you to visualise the future, not just the past.



Parallel Projections

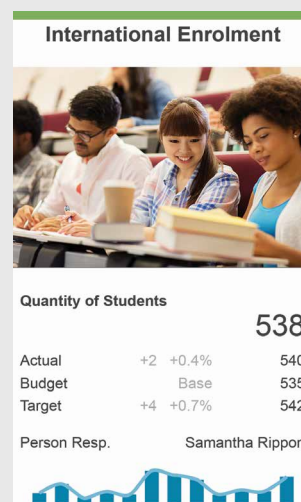
Concerto's high-performance calculation engine powers dynamic and layered business scenarios.



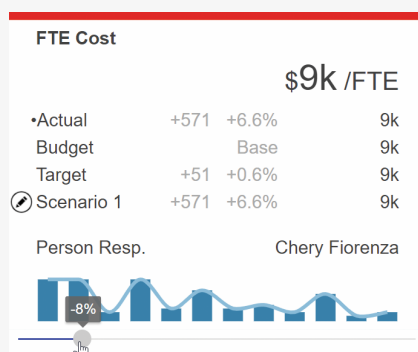
Google Cloud

Powered by Google's world-class infrastructure and enterprise security, with no need for servers or software installation.

Enterprise modelling



Dynamic scenarios and simulation



Values	
☒	Actual
☐	Budget
☐	Target
Scenarios	
☒	Scenario 1
☒	Scenario 2
☒	Scenario 3

Intuitive tools

Model

Time

Display

VALUES

Result

Scale

TITLE

Header

Context

Variance

SPARK

ADVANCED

Changes

Values

Actual

Budget

Target

Scenarios

Scenario 1

Scenario 2

Scenario 3

Attributes

Metric

Unit

Person Resp.

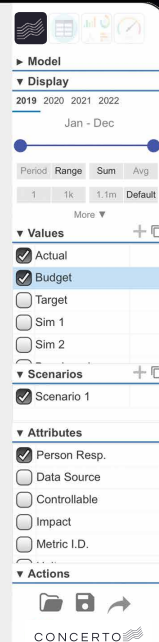
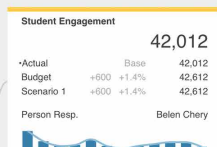
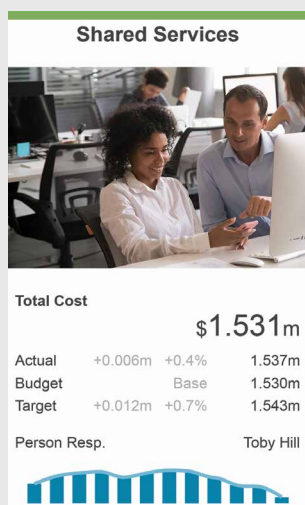
Data Owner

Source

Controllable

Actions

CONCERTO



Integrating operations and finance

Executive dashboards



Excel friendly

	A	B	C	D	E	F	G	H	I
1	Symphony for Higher Education								
2	Symphony for Higher Education - Actual								
3	Metric	Unit	Jan	Feb	Mar	Apr	May	Jun	
4	abc30	Applications	#	235	190	200	217	209	239
5	abc31	New Enrolments	#	536	200	0	0	222	0
6	abc33	Graduates	#	1,875	1,510	1,668	1,446	1,573	1,573
7	abc34	Post-Graduates	#	1,011	1,177	979	1,146	1,198	1,052
8	abc29	International	#	581	554	506	608	522	457
9	abc35	Investors	\$	16,577,884	18,898,788	18,069,894	19,561,903	18,898,788	15,085,875
10	abc36	Research Grants	\$	801,000	855,000	864,000	1,071,000	927,000	774,000
11	abc37	Other Incomes	\$	178,333	176,667	198,333	198,333	173,333	181,667
12	abc38	Salaries	\$	6,277,500	6,277,500	6,277,500	6,277,500	6,277,500	6,277,500
13	abc39	Facilities Management	\$	515,642	521,569	503,788	675,689	669,742	539,349
14	abc40	Utilities	\$	1,488,333	1,848,667	1,363,000	1,472,667	1,739,000	1,754,667
15	abc41	Marketing	\$	1,783,333	1,533,333	1,750,000	2,000,000	1,683,333	1,733,333
16	abc42	Minor Equipment	\$	247,917	183,333	250,000	200,000	195,833	152,083
17	abc43	Property, Plant, & Equipment (PPE)	\$	2,709,720	2,584,270	2,433,730	2,483,910	2,684,630	2,308,280
18	abc44	Intangible Assets	\$	1,985,342	2,131,630	2,340,813	2,110,732	1,922,647	2,361,512
19	abc45	Dividends	\$	946,502	1,224,279	1,152,263	946,502	967,078	1,152,263
20	abc46	Proceeds from Sale of PPE	\$	118,885	97,153	130,390	140,617	123,998	139,338